

# INPRINT **press**release

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## **Winkler + Dünnebier presents new envelope machine**

**During the last weeks more than 100 envelope experts from Africa, Middle East, West and East Europe visited Winkler+Dünnebier AG (W+D) in Neuwied (Germany). During the demonstration weeks the company presented its latest development for the envelope manufacturing from the reel: The high-performance machine W+D 102RE.**

“The productivity of this new machine has tremendously been improved in comparison to its predecessor W+D 102” comments Siegfried Fuchs, Vice President Sales + Service and explains this with the 20 per cent increase in output and the improved change times which have been shortened between 20 and 30 per cent. Contracts for six machines of this new type could already be closed which confirms Fuchs’ estimation: “The interest in this machine is immense.” Important sales arguments, beside the high productivity, are the solid construction, the clearly simplified usability and the fact that the customer can utilize the existing size tools from the previous models.

Furthermore, the visitors could assure themselves of the efficiency of the basic envelope machine W+D 320, introduced to the market in 2006, as well as the 4-colour-offset printing machine W+D 224. The common features of these machines are the precision with which envelopes are produced. This ensures the high product quality of the envelopes which is also an important precondition for the automatic post handling with modern systems.

Winkler+Dünnebier AG (W+D) is a solution oriented partner of the graphic arts and paper processing industries. The company uses its know-how gained as special machine manufacturer in the course of 90 years for its customers’ success. The W+D product portfolio comprises envelope and pocket machines, handkerchief and interfold machines, rotary cutting machines, as well as die cutters and printing machines. Furthermore, W+D supplies cutting technologies and solutions for packing and palletizing. About 800 employees in Germany, USA, China and Malaysia are in constant contact with customers and thus strive to further enhance the world wide market leadership. W+D is a company of Körber PaperLink, a system supplier of premium solutions for the paper, tissue and absorbent hygiene industry.

*(Ref. Winkler + Dünnebier AG)*

Dynagraph traces its roots back to the 1970s. Dynagraph is at the cutting edge of transfer of printing technology.

Dynagraph for Printing Industry Ilc, Dubai serves as a regional hub, operating from the commercial capital of the United Arab Emirates to coordinate all activity in the Gulf.

Dynagraph for Printing Industry Sal (Offshore) and Dynagraph Lebanon sal cover the near eastern markets.

Dynagraph is a small to medium size business with 90 employees.

Dynagraph aims for a balanced product mix between supplies, pre-press, press, after press, converting, consumables and services

In prepress with both standard and bespoke hard and software solutions from DTP to high-end systems Dynagraph deals with manufacturers such as Fujifilm Graphic Arts or DuPont.

In press, sheet and webfed MAN Roland is Dynagraph’s partner provides a wide range of highly developed presses and services, whether in commercial, packaging or publishing printing.

In after press, our partners in this sector are leading manufacturers like Kolbus, MBO, Schneider\_Senator, Theisen & Bonitz, and others.

Kolbus offers the most extensive machine range in the industry. Hardcover as well as adhesive bound products such as catalogues, magazines, schoolbooks, paperbacks, and a variety of other products.

For special types of projects for the packaging and converting industry, Dynagraph works together with world leading manufacturers and foremost suppliers of products for solid board, corrugated board and flexible packaging industries e.g. Mark Andy, Winkler+Dünnebier,

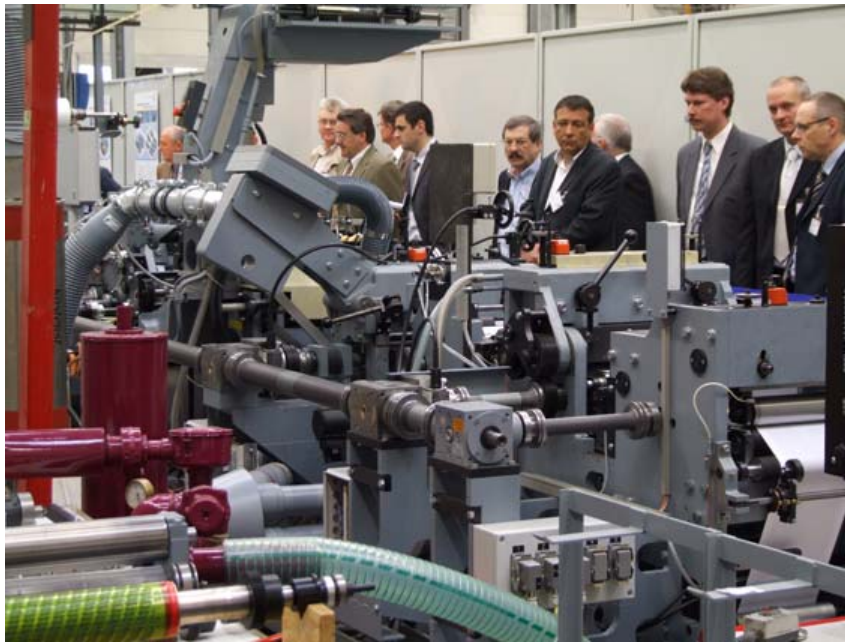
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*For more information about Winkler + Dünnebier AG (W+D) and its product range kindly contact your local Dynagraph partner*



Demonstration on the W+D 102 RE at the Winkler + Dünnebier factory in Neuwied (Germany), in May 2007.